

TUL Air Service Incentive Program

2024

2024	Market Type	Marketing Incentives		Fee Waivers	
		1-3x/week	4-7x/week	1-3x/week	4-7x/week
Domestic	Target Market	Year 1: \$60,000 Year 2: \$30,000	Year 1: \$150,000 Year 2: \$75,000	Landing Fee: 100% for 18 months	Landing Fee: 100% for 24 months
	Unserved	Year 1: \$40,000 Year 2: \$20,000	Year 1: \$70,000 Year 2: \$35,000	Landing Fee: 100% for 12 months	Landing Fee: 100% for 18 months
	Currently Served	Year 1: \$15,000	Year 1: \$30,000	Landing Fee: 50% for 6 months	Landing Fee: 50% for 12 months
International	Unserved	Year 1: \$100,000 Year 2: \$50,000	Year 1: \$200,000 Year 2: \$100,000	Landing Fee and FIS Fee: 100% for 18 months	Landing Fee and FIS Fee: 100% for 24 months
	Currently Served	Year 1: \$30,000	Year 1: \$75,000	Landing Fee and FIS Fee: 50% for 12 months	Landing Fee and FIS Fee: 50% for 18 months
New Entrant				Incentives as applies above by market type + Terminal Rent Credit: 100% for 12 months	Incentives as applies above by market type + Terminal Rent Credit: 100% for 24 months
Increase in Frequency	Currently Served	If a carrier increases frequency on an existing route, additional marketing funds are available at the airport's discretion.		N/A	